Bright Blue Software Curriculum Software

10/15/2003

	PK	K	1	2	3	4	5	6	7	8	9	10	11	12
[KIDWARE Millennium](#)	PK	K	1	2	3	4	5	6	7	8	9	10	11	12
[Outcomes Express](#)	PK	K	1	2	3	4	5	6	7	8	9	10	11	12
[Writing to Read 2000 V3](#)	PK	K	1	2	3	4	5	6	7	8	9	10	11	12
[Write Along](#)	PK	K	1	2	3	4	5	6	7	8	9	10	11	12
[Stories and More I](#)	PK	K	1	2	3	4	5	6	7	8	9	10	11	12
[Stories and More II](#)	PK	K	1	2	3	4	5	6	7	8	9	10	11	12
[Math and More Grade 1](#)	PK	K	1	2	3	4	5	6	7	8	9	10	11	12
[Math and More Grade 2](#)	PK	K	1	2	3	4	5	6	7	8	9	10	11	12
[Math and More Grades 3 and 4](#)	PK	K	1	2	3	4	5	6	7	8	9	10	11	12
[Math and More Grades 5 and 6](#)	PK	K	1	2	3	4	5	6	7	8	9	10	11	12
[Math and More Grades 7 and 8](#)	PK	K	1	2	3	4	5	6	7	8	9	10	11	12
[TLC Mathematics for Grades 1 and 2](#)	PK	K	1	2	3	4	5	6	7	8	9	10	11	12
[TLC Mathematics for Grades 3 and 4](#)	PK	K	1	2	3	4	5	6	7	8	9	10	11	12
[TLC Mathematics for Grades 5 and 6](#)	PK	K	1	2	3	4	5	6	7	8	9	10	11	12
[Nature of Science: At the Seashore](#)	PK	K	1	2	3	4	5	6	7	8	9	10	11	12
[Nature of Science: Through the Woods](#)	PK	K	1	2	3	4	5	6	7	8	9	10	11	12
[Star Express Series: Blue Jeans](#)	PK	K	1	2	3	4	5	6	7	8	9	10	11	12
[Star Express Series: Honey Bee](#)	PK	K	1	2	3	4	5	6	7	8	9	10	11	12
[Star Express Series: Story Teller](#)	PK	K	1	2	3	4	5	6	7	8	9	10	11	12

Color Key:

On Grade Level
Useful at this Grade

Prices subject to change. Current prices are available from www.brightbluesoftware.com

Bright Blue Software has a upgrade policy for customers who have purchased prior version of certain products. To qualify a school officer must write a letter on school stationary identifying which programs are currently owned by your school. The letter must accompany your purchase order. The upgrade is valid for the Network License and any Additional License Options (ALOs) purchased at the same time. Discount does not apply to hardware, services or ALOs purchased after the initial order.

Upgrade Discount
30% discount for qualified upgrades

You qualify for the Upgrade to this program	
Kidware Millennium	Kidware
Writing to Read 2000 V3	Writing to Read V1 Writing to Read 2000 V2
Write Along	Write Along Primary Editor Plus
Stories and More I	Stories and More I
Stories and More II	Stories and More II
Math and More for Grade 1	Math and More Level 1 (DOS or SchoolVista)
Math and More for Grade 2	Math and More Level 2 (DOS or SchoolVista)
Math and More for Grades 3 and 4	Math and More Level 3 (DOS or SchoolVista)
Math and More for Grades 5 and 6	None
Math and More for Grades 7 and 8	None
TLC Mathematics for Grades 1 and 2	IBM Math with Manipulatives Level 1 IBM Measurement Time and Money Level 1 IBM Math Concepts Level 1 SchoolVista Math for Grades 1 and 2
TLC Mathematics for Grades 3 and 4	IBM Math with Manipulatives Level 2 IBM Measurement Time and Money Level 2 IBM Math Concepts Level 2 SchoolVista Math for Grades 3 and 4
TLC Mathematics for Grades 5 and 6	IBM Math with Manipulatives Level 3 IBM Measurement Time and Money Level 3 IBM Math Concepts Level 3
Nature of Science: Through the Woods (Includes Guide and Visit)	Nature of Science: Through the Woods Visit Nature of Science: Through the Woods Guide
Nature of Science: At the Seashore (Includes Guide and Visit)	Nature of Science: At the Seashore Visit Nature of Science: At the Seashore Guide
TLC SchoolConnect	ICLAS (IBM Classroom LAN Administration System) SchoolView, or SchoolVista
Star Express Series: Blue Jeans	Star Express Series: Blue Jeans
Star Express Series: Honeybee	Star Express Series: Honeybee
Star Express Series: Storyteller	Star Express Series: Storyteller

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Bright Blue Software
Price List 10/15/2003
National Education License Fee (NELF) Prices

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Part          NELF
Number        PRICE Notes Description
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23010N        5,600 <3>   KIDWARE Millennium 10 Station License
23010A          166       KIDWARE Millennium Additional License Option (ALO)
23010G          250 <1>   KIDWARE Millennium Teacher Kit

24010N        1,500 <3>   Outcomes Express 10 Station License
24010A           55       Outcomes Express Additional License Option (ALO)
24010G          100 <1>   Outcomes Express Teacher Kit

27010N        6,000 <3>   Writing to Read 2000 10 Station License
                            (includes 1 teacher kit)
27010A          140       Writing to Read 2000 Additional License Option (ALO)
2701SL       10,000 <4>   Writing to Read 2000 and Write Along Site License
27010G          250 <1>   Writing to Read Teacher Kit (includes Program Guide, Teacher
                            Guide, Posters, Audio CDs and 10 copies of each Work Journal)
2701CD          150 <2>   Writing to Read Audio CD Kit (includes 11 cds)
27WJ01           13 <2>   Writing to Read Work Journal #1 (set of 10)
27WJ02           13 <2>   Writing to Read Work Journal #2 (set of 10)
27WJ03           13 <2>   Writing to Read Work Journal #3 (set of 10)
27WJ04           13 <2>   Writing to Read Work Journal #4 (set of 10)
27WJ05           13 <2>   Writing to Read Work Journal #5 (set of 10)
27WJ06           13 <2>   Writing to Read Work Journal #6 (set of 10)
27WJ07           13 <2>   Writing to Read Work Journal #7 (set of 10)
27WJ08           13 <2>   Writing to Read Work Journal #8 (set of 10)
27WJ09           13 <2>   Writing to Read Work Journal #9 (set of 10)
27WJ10           13 <2>   Writing to Read Work Journal #10(set of 10)

11010N        1,500 <3>   Write Along 10 Station License
11010A           85       Write Along Additional License Option (ALO)

21010N        2,500 <3>   Stories and More I for Grades K-1 10 Station License
21010A          120       Stories and More I for Grades K-1 ALO
21010G          200 <1>   Stories and More I for Grades K-1 Teacher Guide
25010G          100 <1>   Kindergarten Integration Guide for Math and Reading
26010G          100 <1>   Kindergarten Integration Guide for Science and Reading

22010N        2,500 <3>   Stories and More II for Grades 2-3 10 Station License
22010A          120       Stories and More II for Grades 2-3 ALO
22010G          200 <1>   Stories and More II for Grades 2-3 Teacher Guide
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Notes:  <1>    One Teacher Guide recommended for each teacher/classroom.  One Teacher Guide included with each
               Network License.
        <2>    10% shipping and handling fee is additional.  No shipping charges on other items.
        <3>    10 user network license allows school to load software on one file server and use the software
               simultaneously on 10 workstations OR the software can be loaded on 10 standalone workstations.
        <4>    Writing to Read Site License allows a school to load the software on one file server and it may
               be used by all workstations at that one school building.
        <5>    TLC NetConnect include Server License, Workstation License, and new server hardware.  Internet
               Connection from ISP or school district required.
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Bright Blue Software
Price List 10/15/2003
National Education License Fee (NELF) Prices

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Part        NELF
Number      PRICE Notes Description
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03010N      2,500 <3>   Math and More 1 10 Station License
03010A        120       Math and More 1 Additional License Option (ALO)
03010G        200 <1>   Math and More 1 Teacher Guide

04010N      2,500 <3>   Math and More 2 10 Station License
04010A        120       Math and More 2 Additional License Option (ALO)
04010G        200 <1>   Math and More 2 Teacher Guide

05010N      2,500 <3>   Math and More 3-4 10 Station License
05010A        120       Math and More 3-4 Additional License Option (ALO)
05010G        200 <1>   Math and More 3-4 Teacher Guide

06010N      2,500 <3>   Math and More 5-6 10 Station License
06010A        120       Math and More 5-6 Additional License Option (ALO)
06010G        200 <1>   Math and More 5-6 Teacher Guide

07010N      2,500 <3>   Math and More 7-8 10 Station License
07010A        120       Math and More 7-8 Additional License Option (ALO)
07010G        200 <1>   Math and More 7-8 Teacher Guide

08010N      3,500 <3>   TLC Math 1-2 10 Station License
08010A        140       TLC Math 1-2 Additional License Option (ALO)
08010G        200 <1>   TLC Math Teacher Guide for 1$^{st}$ Grade
08020G        200 <1>   TLC Math Teacher Guide for 2$^{nd}$ Grade
25010G        100 <1>   Kindergarten Integration Guide for Math and Reading

09010N      3,500 <3>   TLC Math 3-4 10 Station License
09010A        140       TLC Math 3-4 Additional License Option (ALO)
09010G        200 <1>   TLC Math Teacher Guide for 3$^{rd}$ Grade
09020G        200 <1>   TLC Math Teacher Guide for 4$^{th}$ Grade

10010N      3,500 <3>   TLC Math 5-6 10 Station License
10010A        140       TLC Math 5-6 Additional License Option (ALO)
10010G        200 <1>   TLC Math Teacher Guide for 5$^{th}$ Grade
10020G        200 <1>   TLC Math Teacher Guide for 6$^{th}$ Grade

12010N      2,000 <3>   Nature of Science: At the Seashore 10 Station License
12010A        100       Nature of Science: At the Seashore ALO
12010G        200 <1>   Nature of Science: At the Seashore Teacher Guide
26010G        100 <1>   Kindergarten Integration Guide for Science and Reading

13010N      2,000 <3>   Nature of Science: Through the Woods 10 Station License
13010A        100       Nature of Science: Through the Woods ALO
13010G        200 <1>   Nature of Science: Through the Woods Teacher Guide
26010G        100 <1>   Kindergarten Integration Guide for Science and Reading
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Notes:  <1>   One Teacher Guide recommended for each teacher/classroom.  One Teacher Guide included with each
              Network License.
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        <3>   10 user network license allows school to load software on one file server and use the software
              simultaneously on 10 workstations OR the software can be loaded on 10 standalone workstations.
        <4>   Writing to Read Site License allows a school to load the software on one file server and it may
              be used by all workstations at that one school building.
        <5>   TLC NetConnect include Server License, Workstation License, and new server hardware.  Internet
              Connection from ISP or school district required.
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Bright Blue Software
Price List 10/15/2003
National Education License Fee (NELF) Prices

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Part        NELF
Number      PRICE Notes Description
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     1,500 <3>    Star Express Series: Blue Jeans 10 Station License
15010A        85          Star Express Series: Blue Jeans ALO
15010G       100 <1>    Star Express Series: Blue Jeans Teacher Guide

16010N     1,500 <3>    Star Express Series: Honey Bee 10 Station License
16010A        85          Star Express Series: Honey Bee ALO
16010G       100 <1>    Star Express Series: Honey Bee Teacher Guide

17010N     1,500 <3>    Star Express Series: Story Teller 10 Station License
17010A        85          Star Express Series: Story Teller ALO
17010G       100 <1>    Star Express Series: Story Teller Teacher Guide

14010N     6,000         TLC School Connect 50 Station License
14010A        40          TLC School Connect ALO
14010G       100 <1>    TLC School Connect Teacher Guide

1901SB    18,500 <5>    TLC NetConnect V4 Solution Bundle (Small School<100ws/800 users)
1901LB    21,500 <5>    TLC NetConnect V4 Solution Bundle (Large School<300ws/1800 users)

02010N     3,000         LANSchool 50 Station License
02010A        20          LANSchool Additional License Option (ALO)

20010T     1,000         SchoolConnect Technical Telephone Support One Year Subscription
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Notes:  <1>    One Teacher Guide recommended for each teacher/classroom.  One Teacher Guide included with each
               Network License.
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               simultaneously on 10 workstations OR the software can be loaded on 10 standalone workstations.
        <4>    Writing to Read Site License allows a school to load the software on one file server and it may
               be used by all workstations at that one school building.
        <5>    TLC NetConnect include Server License, Workstation License, and new server hardware.  Internet
               Connection from ISP or school district required.
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All Software includes First year of Technical Telephone Support from Bright Blue Software.
The year begins when the program is shipped from Bright Blue Software.

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Example of Pricing in real school situations
Licensing is based upon MAXIMUM CONCURRENT stations.

	10 station	25 station	50 station
Math and More @ 2500+n*120 (each level)	2,500	4,300	7,300

	10 station	25 station	50 station
TLC Math @ 3500+n*140 (each level)	3,500	5,600	9,100

	10 station	25 station	50 station
Write Along @ 1500+n*85	1,500	2,775	4,900

	10 station	25 station	50 station
NOS @ 2000+n*100	2,000	3,500	6,000

	10 station	25 station	50 station
Star Express Series @ 1500+n*85	1,500	2,775	4,900

	10 station	25 station	50 station
Stories and More @ 2500+n*120 (each level)	2,500	4,300	7,300

TLC SchoolConnect Licensing is based
upon Number of SchoolConnect Workstations.

	50	100	150	200	250	300
TLC School Connect @ 6000+n*40	6,000	8,000	10,000	12,000	14,000	16,000

TLC SchoolConnect Services purchased from Bright Blue Software:

Typical Services at $1,500 (NELF) per Day:

Service	Days
Build Master TLC Connect School Server	2.5 days
Replicate a Master Server	1day
Build Client Image (unique workstation)	1day
Install One Application to Master Server and Client	1 hour

Services Example:

First School		Qty	Days
	Master Server Build	1	2.5
	Workstation Build	2	2
	Applications	16	2
	Total		6.5 days = $9,750

Second School (Identical Hardware and Courseware)		Qty	Days
	Server Replication	1	1
	Workstation Build	2	2
	Applications	0	0
	Total		3 days = $4,500